

المؤسسة العربية لضمان
الإستثمار وائتمان الصادرات
The Arab Investment & Export
Credit Guarantee Corporation



DHAMAN Corporate Profile

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**ABOUT
THE ARAB INVESTMENT & EXPORT CREDIT
GUARANTEE CORPORATION (DHAMAN)**



The Director General's Message

Regional and world economic growth is based on the evolution of significant activities such as trade, financing and investment, which are liable to political, commercial, financial and operational risks due to global political and economic events and crises that vary in severity and reflections, depending on how, where and when they occur.

In this context, the Arab region, over long decades, was the theater of several regional and international economic, political and military crises and conflicts, which reflected on regional economies, particularly relevant ones.

In an endeavor to neutralize the negative impact of these events on the ability of Arab countries to develop their economies, create their investment climate to draw foreign capital, upgrade their export capabilities, the Arab governments adopted an initiative in 1974 to establish the Arab Investment & Export Credit Guarantee Corporation (Dhaman) to provide two core services.

Firstly, to insure investment, trade and financing in Arab countries against political risks such as expropriation, currency inconvertibility, wars and civil disturbances and breach of contracts, and commercial risks, including importers' default or bankruptcy.

Secondly, to provide consulting and researches in order to improve and promote the investment, trade and business atmosphere through publications, conferences and other activities, in collaboration with decision-makers at concerned governmental, regional and private agencies.

During the period from its inception to late 2023, Dhaman managed to offer its diverse insurance services to the Member States through hundreds of exporters, investors and financial institutions, with the cumulative value of its guaranteed operations having broken the \$29 billion mark. Dhaman also published hundreds of annual reports, bulletins, studies and consultation papers, and organized scores of specialized conferences and events.

Based on Dhaman's experience as the world's first multilateral investment guarantor, good reputation, credit rating, high financial solvency, broad client base across the region and the world, firm partnership with local, regional and international insurers and reinsurers, watertight insight and the efforts of its leadership and staff, we would keep coping with our clients' needs, industrial development and market competition. The ultimate goal is to fulfil the development expectations of the Member States, thus positively reflecting on the people of the Arab region.

Rashed A. AL-Haroun



ESTABLISHED IN
1974

A+ RATING
S&P

Who We Are

The Arab Investment & Export Credit Guarantee Corporation (DHAMAN) is a **pioneer multilateral development organization**, based in Kuwait. DHAMAN was **established in 1974**, as the first multilateral investment guarantee provider in the world, later developed to incorporate export credit insurance services for both exporters as well as financial institutions.

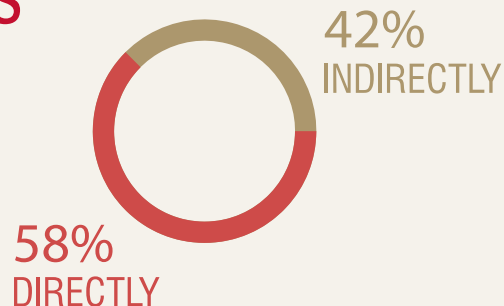
Its current shareholding structure includes 21 Arab Countries and 4 Arab multilateral financial institutions.

In March 2024, Standard & Poor's rated DHAMAN A+. The rating reflects our very strong enterprise risk profile, very robust capital, exceptional liquidity position, and strong governance model marked with **stable and supportive relationship with Member countries, with preferred creditor status**.



Member Countries and Shareholdings

DHAMAN is 100% owned by 21 Arab countries, 58% directly and 42% indirectly through 4 multilateral financial institutions themselves owned by the Arab countries.



Shareholders' Capital Contribution 31/12/2023

A. Member Countries

1	Kingdom of Saudi Arabia	9.45%
2	Country of Kuwait	8.22%
3	Country of Libya	7.39%
4	Country of United Arab Emirates	7.15%
5	Country of Qatar	6.57%
6	Kingdom of Morocco	3.29%
7	Arab Republic of Egypt	2.06%
8	People's Democratic Republic of Algeria	2.06%
9	Republic of Tunisia	2.06%
10	Republic of Sudan	2.01%
11	Sultanate of Oman	1.23%
12	Republic of Yemen	1.10%
13	Hashemite Kingdom of Jordan	0.86%
14	Kingdom of Bahrain	0.82%
15	Republic of Iraq	0.82%
16	Country of Palestine	0.82%
17	Republic of Lebanon	0.82%
18	Islamic Republic of Mauritania	0.82%
19	Syrian Arab Republic	0.55%
20	Republic of Djibouti	0.22%
21	Federal Republic of Somalia	0.07%

Total Member Countries 58.39%

B. Arab Financial Institutions

1	Arab Fund for Economic and Social Development	20.86%
2	Arab Monetary Fund	11.14%
3	Arab Bank for Economic Development in Africa "BADEA"	8.41%
4	Arab Authority for Agricultural Investment and Development	1.20%

Total Arab Financial Institutions 41.61%

Grand Total 100.00%



Vision, Mission and Objectives

Vision

Promoting Arab economic integration in order to reach **sustainable development** of the member countries.

Mission

Supporting economic development of member Country through the investment and trade sectors by facilitating the flow of direct Arab and foreign investments into & inter member Country and supporting Arab international trade activities aiming at **developing infrastructure, support industrial & agricultural development as well as achieving food/nutrition security**.

Objectives

DHAMAN's objectives consist in **promoting the flow of direct Arab and foreign investments into Arab countries as well as encouraging Arab exports and imports of strategic nature**. These objectives are achieved through the Direct investment guarantee and Export credit insurance programs in addition to the development of research related to the identification of investment opportunities and conditions in Arab countries.



Principles Of Corporate Governance

Emphasize integrity and ethical approach to the markets we serve.



Equal concern, accountability and transparency applicable on all stakeholders.



Balanced Quantitative and Qualitative objectives.



Segregation of duties with well-defined roles and responsibilities.

Business decision-making process entrusted with executive management.



Milestones

1974

Establishment of DHAMAN as “Inter-Arab Guarantee Corporation” as the first multilateral investment guarantee provider in the world.

1986

Commencement of insurance cover for inter-Arab trade against Commercial & Non-Commercial Risks.

2001

Expanding trade insurance cover to Arab exports to the rest of the World.

2007

Launching of DHAMAN’s 7-year strategy, changing DHAMAN’s profile & original name, expanding product range & scope of cover and a shift to international recognition.

1975

Commencement of guarantee activities for inter-Arab investments against Political Risks.

2000

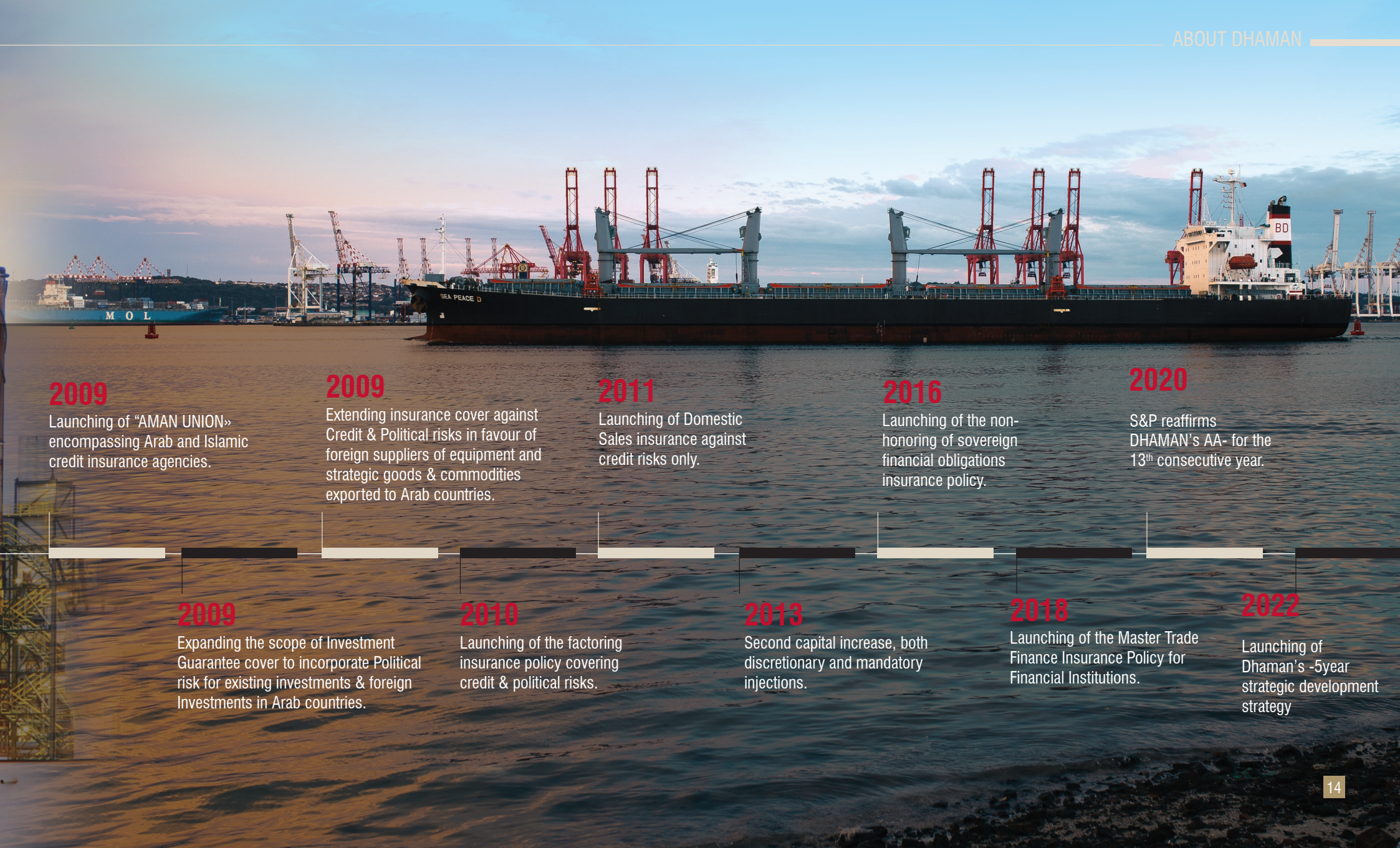
Launching of capital injections associated with a new strategic plan.

2006

Launching of the Confirmed Documentary Credit Insurance Policy.

2008

Obtaining our first rating ever by S&P at “AA- Stable outlook”.



2009

Launching of “AMAN UNION» encompassing Arab and Islamic credit insurance agencies.

2009

Extending insurance cover against Credit & Political risks in favour of foreign suppliers of equipment and strategic goods & commodities exported to Arab countries.

2011

Launching of Domestic Sales insurance against credit risks only.

2016

Launching of the non-honoring of sovereign financial obligations insurance policy.

2020

S&P reaffirms DHAMAN's AA- for the 13th consecutive year.

2009

Expanding the scope of Investment Guarantee cover to incorporate Political risk for existing investments & foreign Investments in Arab countries.

2010

Launching of the factoring insurance policy covering credit & political risks.

2013

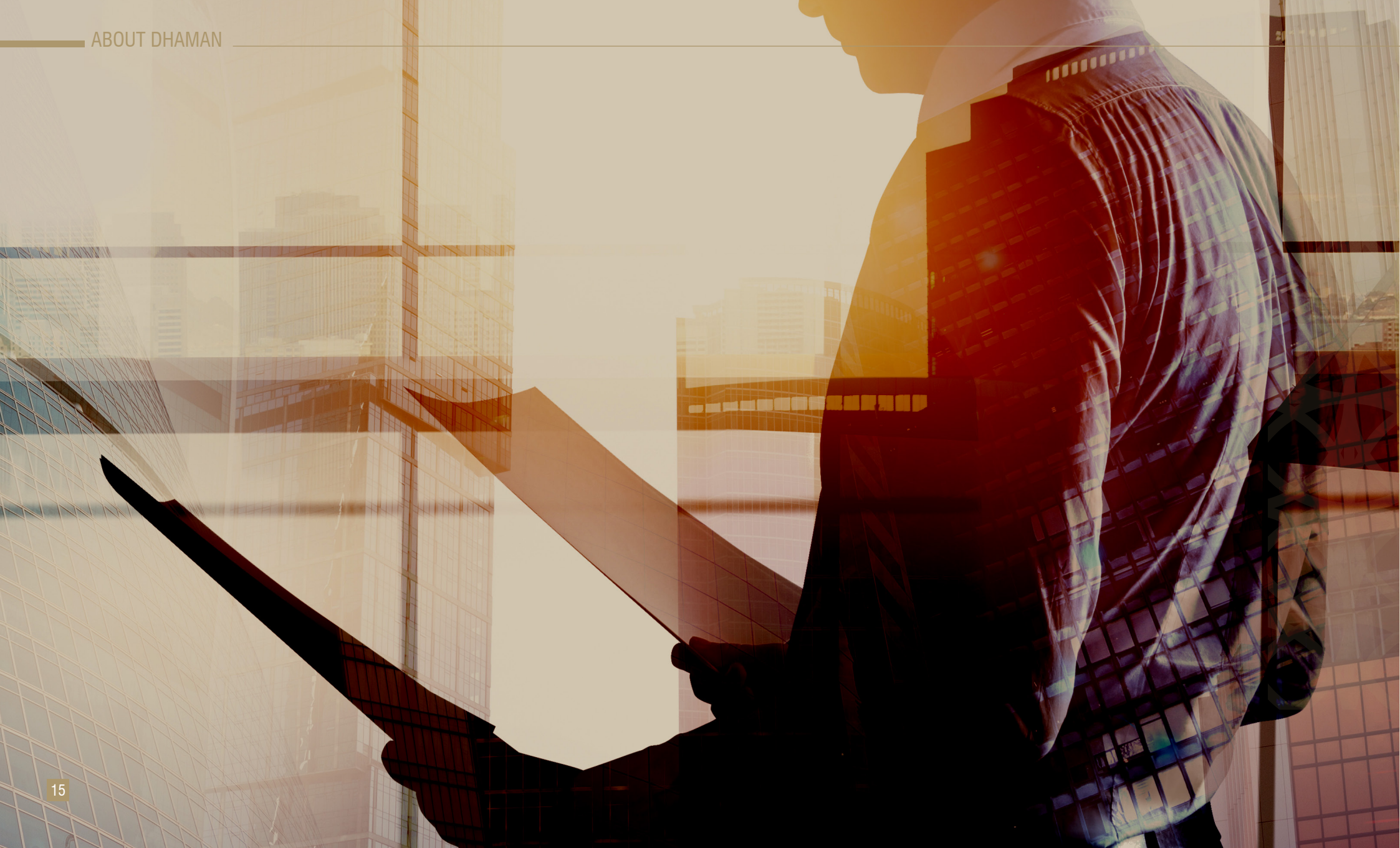
Second capital increase, both discretionary and mandatory injections.

2018

Launching of the Master Trade Finance Insurance Policy for Financial Institutions.

2022

Launching of Dhaman's -5year strategic development strategy



Eligibility Criteria

Eligibility Criteria under Investment Insurance Scheme

- Investment in an Arab Country.
- Arab and non-Arab investors are eligible for the cover.
- Arab expatriates investing in their home countries.
- Direct and indirect investments in greenfield or brownfield projects.

Eligibility Criteria under Export Credit Insurance Scheme

- Goods of Arab origin exported to any part of the World.
- Goods of non-Arab origin exported to Arab countries, provided that they are developmentally sound and classified as strategic in nature.



Added Value

1 Strong Position in Arab Markets



Accumulated operational experience since 1974 in the Arab region.

Long lasting capital support from member countries mainly GCC countries (High Credit Rating).



Preferred Creditor Status.

Access to decision makers and information sources.



2 Capacity Bulding

Highly professional staff with extensive and specialized expertise in their field of activity.



Strong and permanent reinsurance support from the market.

Strong international network.



High S&P rating.

Overcome challenges

Deep insight into the CPRI market
Technical professionalism

credit and political
risk insurance

Developmental
organization

Preferred creditor status

Claims paid in full and on time

Extensive global experience

Worldwide partnerships

International network

Technical expertise

Deep insight into the CPRI market

International network

Technical expertise

Resource and capacity

Enabling our clients to grow

Extensive understanding of our clients' requirements

Preferred creditor status

Claims paid in full and on time

Worldwide partnerships

International network

Technical professionalism



Extensive understanding of clients' requirements

Resource and capacity to service clients

Enabling our clients to grow their business

Preferred creditor status

Claims paid in full and on time

Worldwide partnerships

International network

Technical professionalism

Overcome challenges

Worldwide partnerships

Technical expertise

Preferred creditor status

Claims paid in full and on time

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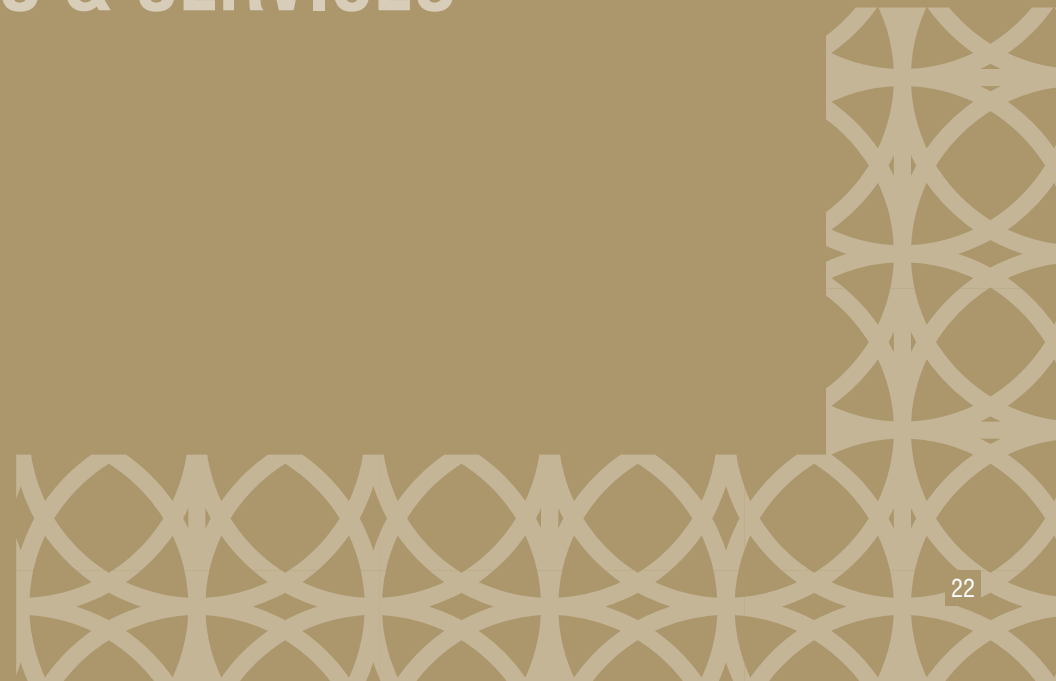
Corporate Philosophy

- Creating long term **partnerships** with our counterparts.
- Employing our **expertise**, regional **experience** and networks in promoting investment & trade in member countries.
- Optimizing use of our available **financial resources**.
- Assisting our clients to **overcome financial, operational, and political challenges** in the course of doing business in the Arab World.



EXECUTIVE MANAGEMENT

DHAMAN PRODUCTS & SERVICES





Insurance Solutions and Covered Risks

Insurance Solutions

Investment Insurance Scheme:

Through this program, DHAMAN provides protection against non-commercial risks for Arab and foreign investments in the Arab countries.

Export Credit Insurance Scheme for Exporters and Financial Institutions:

DHAMAN provides insurance for Arab and international trade operations against commercial and political risks.

Covered Risks

Credit Risks:

- Insolvency.
- Protracted default.

Political Risks:

- Confiscation, Nationalization & Expropriation.
- War & Civil Disturbances.
- Currency Inconvertibility & Transfer Restrictions.
- Public and governmental Entities default of payment.
- Measures taken by the authorities of the Obligor's country preventing the insured from exercising its rights.



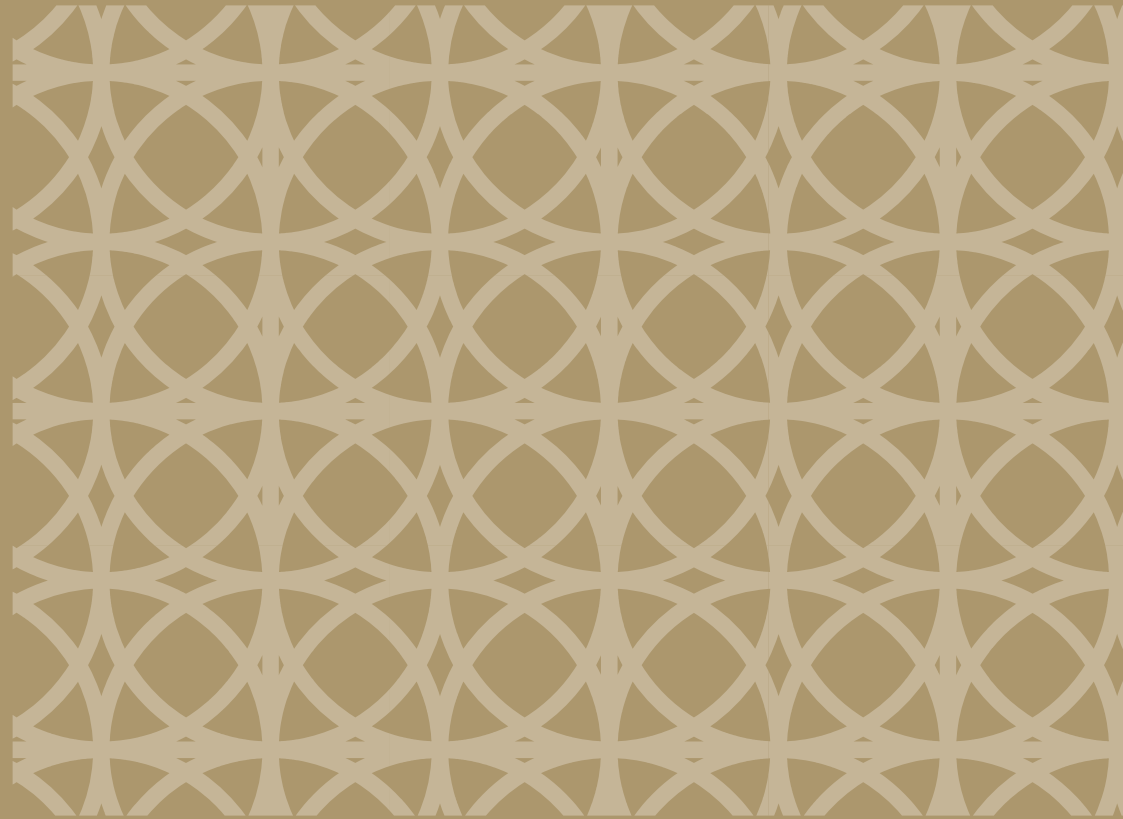
Products

Investment Insurance Scheme

- Direct Investment Insurance Policy (Equity Investments).
- Loan Insurance Policy (Project Financing).
- Leasing Insurance Policy.
- Mobile Assets Insurance Policy (Contractors Equipment).
- Non-Honoring of Sovereign Financial Obligations Insurance Policy.

Export Credit Insurance Scheme Serving Exporters & Financial Institutions

- Comprehensive Short Term Policy.
- Specific Export Credit Insurance Policy.
- Unconfirmed Documentary Credit Insurance Policy.
- Factoring Insurance Policy.
- Buyer's Credit Insurance Policy.
- Master Trade Finance Insurance Policy for Financial Institutions.



Headquarters

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